



CVF Capital Partners (CVF) is a California-based investment firm that provides flexible capital solutions and resources to help small and medium sized businesses thrive in the Western US. Using subordinated debt and preferred equity instruments, CVF partners with growing businesses to create bespoke transactions that best suit individual company needs. CVF was established in 2005 and is currently investing out of its third fund with over \$200MM in committed capital.

**Typical Transactions**

- Growth and Expansion Capital
- Management Buyouts
- Acquisitions
- Recapitalizations (debt refinancing, intra-shareholder stock purchases, etc.)
- Independent Sponsor backing

**Investment Criteria**

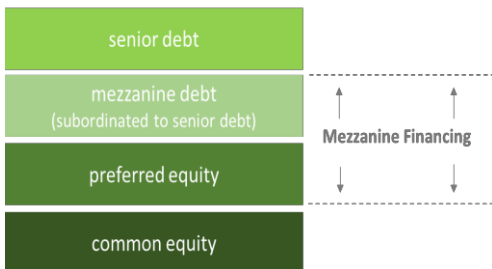
- Mezzanine Capital – Subordinated Debt and Preferred Equity
- Generalists – industry agnostic
- Minority or Majority positions
- EBITDA - \$2M to \$10M– growing companies
- \$5M to \$18M invested per transaction

**SECTORS OF PARTICULAR INTEREST**

- Light manufacturing
- Healthcare
- Energy-related services
- Agriculture-related services and agroindustry
- Hispanic businesses
- Business services
- Distribution
- Logistics
- Telecom

CVF provides mezzanine debt and equity, more flexible and with advantages over traditional equity

**Capital Structure**



- Less dilutive
- Typically lower cost than straight equity investments
- Structured to accommodate:
  - Shareholder needs
  - Company needs

**Geographic focus & office locations**



Throughout three funds, CVF has invested in California, the Pacific Northwest and the Southwest

**SELECT CURRENT TRANSACTIONS**



*Telecommunications*  
Stockton, CA



*Aircraft Storage and MRO*  
Victorville, CA



*Food Manufacturing*  
Fresno, CA



**GARY PLATT**  
*Custom Seat Manufacturer*  
Reno, NV



**VEGE LABS**  
Nature. Science. Wellness.

*Cosmetic Contract Manufacturer*  
Glendale, CA



**vista**  
RECREATION™

*Park and Campground Operator*  
Phoenix, AZ

**SELECT PRIOR TRANSACTIONS**



*Recycling*  
Portland, OR



*Optical Network Integrator*  
Concord, CA



*Battery Pack Assembler*  
Fountain Valley, CA



*Commercial Landscaping*  
Napa, CA



*Fertilizer Manufacturer*  
Madera, CA



*3PL Solutions*  
Los Angeles, CA

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